

# 2016

# YEAR IN REVIEW

Innergise enjoyed a very busy and successful year helping clients overcome persistent problems and innovate to remain productive. We worked across water, energy, transport, professional services and education sectors, delivering on our promise to remove impediments to progress and prosperity. New knowledge was developed, and in all engagements, people left better equipped to resolve their project, business and leadership challenges in future.

Catalysing more effective investment across four industry sectors

Facilitated novel solutions to complex growth challenges

Release of an intentional design guide for infrastructure

Over 90 per cent of consulting engagements by direct invitation

Doubling of business revenue

Appointment to the Board of Engineers Australia



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## Shaping infrastructure for sustainable growth

Numerous contributions were made to local and national infrastructure agendas. Innergise was recognised for its knowledge of infrastructure sustainability and resilience, contributing to the *Australian Infrastructure Plan*. Our systems thinking methods were central to facilitation of a smart city plan for Bendigo. We were engaged in facilitating negotiations between competing infrastructure proposals. And numerous articles were published injecting fresh thinking to the infrastructure investment dialogue, including a white paper on the substantial benefits of intentional design.

## Solving complex problems well

Innergise has been recognised for its expertise in resolving complex problems in both private and public realms. Making complex problems visible, understandable and actionable has been a central feature of our work for clients. This skill, honed through real-world practice, also generated invitations to teach integrated design of infrastructure at the University of Melbourne and complex problem solving at the ANZ School of Government (with an executive-level program commencing in 2017).

## Creating public value

Innergise has been working with public sector clients to craft contemporary policy and program solutions that deliver greater public value. This has involved suburban development issues with the Victorian government, more collaborative approaches to design and investment in national highways, and strategic ventures to grow investment in natural resource management. Throughout the aim has been stronger investment logic, better leverage of shared resources and authority, and reduced social licence risk.

## Enabling business growth and transformation

Innergise supported multiple clients to develop practical plans for business development and transformation in the face of changing investment models, customer needs, regulations and technologies. For most clients this involved clarifying and updating their business model, coupled with more realistic and effective approaches to innovation and sales programs that resolve critical flaws in common practices.

## Leading and governing strategically

Several clients engaged Innergise to help their leadership teams achieve strategic focus and translate that into aligned leadership behaviours. Nick Fleming was also appointed the Board of Engineers Australia, the nation's peak body with over 100,000 members across all branches of engineering and allied disciplines. In this capacity Nick will leverage his work on the engineering, leadership and governance consequences of the Fourth Industrial Revolution.



## Our clients

Innergise had the pleasure of working across Australia with ambitious clients determined to make headway in dealing with complex business and social issues.

Aurecon

Bendigo Business Council

CO2 CRC

Energy Pipelines CRC

Entura

Infrastructure Australia

Jacobs Engineering Group

New Forests Asset Management

Melbourne Business School

Melbourne Water

North Central Catchment  
Management Authority

SMEC

University of Melbourne

VicRoads

Victorian Government